

IT'S A LONG TIME from June to September, but for over one month this summer I, David Ginn, have been outside the State of Georgia, one week at the FCM in Indiana and three weeks in Australia and New Zealand.

DeTocqueville said, “*The glory of travel is in retrospect,*” and I believe him. I’ve been re-living parts of my journey down under for nearly a month since I came back. Due to that, plus the miracle of digital photographs, I will prepare a special edition of *Autumn’s Leaflet* for next month in email format only, plus I will post it on our [www.ginnmagic.com](http://www.ginnmagic.com) website and advise each of you on the email list when it is ready. So if I don’t have your EMAIL address — email me!

The photo to the right is just a glimpse of David Ginn in Perth, Western Australia, trying to feed some colorful tropical birds in Aussie wintertime. Notice my heavy jacket. When I left July 29th Atlanta was 92 degrees Fahrenheit; on August 1st, the day Ray Haddad shot this picture, Perth was about 50 degrees!



While I was gone those first three August weeks, Lynne dealt with the new home and worked at the church; Autumn started her third year of teaching music to 800 elementary students; and my friends Jeannie, Crystal, and the *new Hannah* took care of the mail order business. Everyone did a fine job, I am thankful to say!

Now that I am home for six weeks on the ground ... and my new “Reading is Forever” school show is off and running, along with my “Magic Animals” for pre-schools ... let me stop and answer that age-old question: *What’s NEW in Ginnville?* And the answer you will find throughout this newsletter, starting with —

## Vanishing Liter Coke Bottle

My friend Crystal took off for her second year in college to study music, but the day before she left I shot pictures of her with some important props. Since 1980 I have been using in shows and selling Rudy Van Langen’s *Vanishing Coke Bottle* ... and now they are about to be gone for good! Yes, you are hearing it straight from Rudy to David to you. He has less than 200 left, and I took 60 of them with an option for more. One year from now you won’t be able to get one, especially at this low price!

As seen in my book *Kidbiz* and on the *Live Kidbiz* video tape, you show a full liter bottle of Coca-Cola, cover it with a tube and silk, toss the silk away, slide the tube down over the bottle and it’s gone, gone, gone! Just as Crystal is showing, the audience can see right through the tube — EMPTY!



You get the special Coke bottle, laminated heavy cardboard tube, and instructions. Rest assured I will keep several for myself, as this is one trick I will continue to use my entire career!

Now here is my deal: Until December 31, 2003, I will continue to sell these NEW bottles I have in stock at the **special reduced price of \$25.00**. Starting January 1 of 2004, *my price goes up to \$35* (the original price) until they are all gone. I think that’s a fair warning to all ... and a fair deal to all. If my present supply sells out, I have the option on the last two cases of bottles. Seriously, make your choice now. Do you ever want one?

## Komedy Kidshow Kassettes

In 1995 Sammy Smith, Steve Taylor, and I spent an entire day recording this 4-hour set of audio tapes about working shows for children. In the seven years we toured together we sold over 1000 sets to magicians and clowns around the world. One clown personally told me: "I learned more from your set of tapes than I have from ten years of clown conventions!" Wow, that made me feel good, and it showed me how these tapes could affect and help others. Here is what you'll hear on these tapes, two 90-minute and the third 60-minute:

**Tape One: Producing Kidshows.** Here we talk about creating shows, structure, patter, transitions, personality, preschools, sucker tricks, more.

**Tape Two: Performing Kidshows.** Sound systems, warm-ups, set ups, problem kids, applause, controlling audiences, picking helpers, dealing with mistakes, live animals, ending shows, organization, nervousness.

**Tape Three: Promoting Kidshows.** Booking shows, fees, yellow pages, travel fees, referrals, flyers/calls/visits, mailings, who to contact, contracts, deposits, performing fulltime, more practical advice.

Believe me, listening to these audio tapes in your car or home is like sitting in with three fulltime kidshow pros, talking the real meat of doing programs for children at schools, parties, churches, libraries, picnics and more. Out of print for the past year, we have now produced a small run of our *Komedy Kidshow Kassettes* for those who missed hearing us.

**Regular Price: \$35.00 — All Fall Special: \$22.00**

## School Show Presentation

But wait a minute! What else is Autumn's friend Bunny Bob holding in his lap? The answer is my 1982-85 set of books and tapes, pre-video David Ginn—*School Show Presentation!* Yes, before *Live Kidbiz* and my other video tapes, I wrote this 300-page two book set sharing over 30 major kidshow routines from my school shows, including with them *three hours of audio tape* of the routines taped in live shows! This means you can not only HEAR me perform the routines, but you can follow along with them in the books!

The show routines include Rabbit Shower, Coke Vanish, Card Spider, Beads of Prussia, King Kong, Comedy Linking Rings, Star Wars, Comedy Warm-up, Snake Rifle, Dutch Boy, Quick Change Silk, Houdini Escape, Ring House, Sword thru Neck, Pom Pom Pole, Measle Bag, Library Quiet, Tricky Bottles, Radio Rabbit, Bullet Catch, MJ Other Glove, Comedy Lunch Box, Stock of Zanzibar, Bongo Hat, Dracula's Coffin, Jumbo Three Card Monte, My Money Warm-up, Watch Bag, and Dagger Head Chest.

In additional to all the MAGIC/COMEDY routines, dozens of the 100 book chapters teach you logistics about working schools, setting up, mixing education and entertainment, working with children and much more.

**Regular Price of SCHOOL SHOW PRESENTATION: \$35.00 — All Fall Special: \$22.00**



Can you bear to listen to SEVEN HOURS of audio tape of live magic shows and 3 guys talking about it? If so, I will offer you the best deal of the fall: I'll send you the COMPLETE **Komedy Kidshow Kassettes** (3 tapes in a jacket) AND the COMPLETE **School Show Presentation** (2 books, 2 tapes) for the price of **\$39.00!** Yes, I require postage on this \$70.00 retail value. Just ask for the **GLUTTON FOR PUNISHMENT SPECIAL!**



## Bill Ragsdale's SECRET WAND

Years ago North Carolina magician Bill Ragsdale created this neat comedy sight gag that is STILL FUNNY! Ask the kids if they would like to see the *secret* to your magic. Of course they would! "Do you promise not to tell? Not even your mom or dad or even your grandma?" Keep asking them questions like that with wand in your hand. "Okay, then let's count to three and I'll show you the secret to all my magic." One, two, three!

The wand unrolls into a 15 x 21 inch banner picturing in FULL COLOR a can of *SECRET DEODORANT!* It's fast and funny! "Hey, don't put up your Right Guard on me! MUM's the word! Sorry, it was a Dry Idea! Hey, they should BAN jokes like this!"

Yes, milk it with all the puns! **Secret Wand: Just \$10.00**

## Hocus Pocus Hare

*Not only a hit on my tour down under, but a complete sellout! Hey, I like this pack flat/play big trick so much that I'm personally using it in my new "Magic Animals" preschool show this year!*

Show this cute BUNNY PICTURE in a red plastic 6 x 9 inch frame. He's popping out of a top hat, holding his magic wand. Place him behind your back a moment, and he changes to a brown rabbit. "I call him Harry—now he's Dirty Harry!" Then change him back to white again, behind your back.

When the kids start shouting and you go through all the turn-arounds, you finally reveal the BACK of the WHITE bunny where his front was ... and where the brown rabbit was, now there's a large QUESTION ? MARK coming out of the hat!

*Hocus Pocus Hare* is great KIDSHOW visual magic! It's EASY TO DO, great for up to 100 kids, and INEXPENSIVE!

**Only \$15.00**



*Here are two photos of the NEW Hannah, with and without hair, who started working in the mail order biz with Crystal this past summer. Now she is packing between many and most of your orders. Our friends Laura and the "other Hannah," both high school seniors, are currently involved in school internships. But who knows when they'll turn up again to help do something her... along with Christina, Nicole, Tammy, Dena, even Jamie!*



## ••• Bright New Silks •••

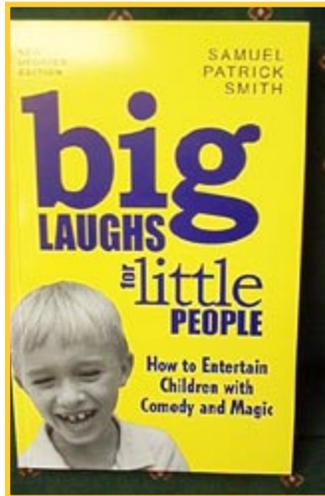
**Cobra Silk:** 4" X 30" in green, black, yellow with red eyes. I used this one to vanish (easily in a thumbtip) in my summer 2002 library shows and it reappeared inside King Tut's coffin a la the Snake Can routine. Price was \$7. New lower price — **just \$5.00!**

**Flame Silk:** 10" X 25" diamond cut silk in yellow with red flames in Hannah's right hand. This comes as a 3-silk-set: flame silk, plus one red and one yellow diamond cut silk. Show the red and yellow silks, push through your hand, a dye tube, change bag, whatever ... and they transform into the Flame Silk. Instructions by Jay Scott Berry and Duane Laflin included.

**Flame Silk Set: \$15**

## Purple Orange Eater

Here is one of my personal favorite magic creations, maybe because I thought it up! Tell the story of a little monster who loved oranges, relating the tale with shoelaces. Pull the ORANGE one through your hand, where it changes to PURPLE. Kids think the missing lace is “in your hand,” but no — that one’s GREEN! End up by pulling the missing orange one from your pocket, but that’s not all — suddenly you S-T-R-E-T-C-H the orange lace from 27” to nearly *five feet long* as you verbally end the cute story about *sharing* with others. You get the complete gimmicked laces with my full instructions and patter story. **POE — just \$10.00**



## Big Laughs for Little People

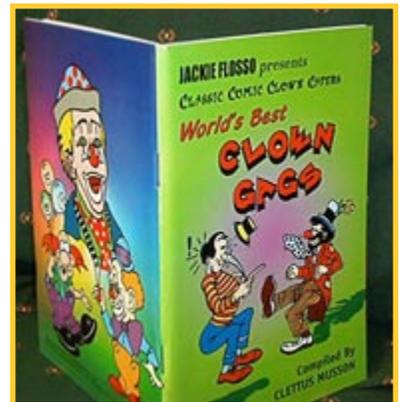
Sammy Smith’s first major book of children’s magic has been out of print for over five years, but now it’s back ... BIGGER and BETTER than ever! In this new updated edition, 50 pages longer than the original, Sammy shares over a dozen funny kidshow routines that I have personally seen him perform in live shows and lectures over the past 15 years. These include Super Frog, Headband Blendo, Skip It, Jasper the Ghost, Magic Knot Tube, ET, Tricky Bottles, Polar Thermometers, Billiard Balls, Maxwell the Monster, Cash Surprises, and more. In addition, here Sammy teaches you how he uses comedy magic to entertain the little guys with his word-for-word patter and crucial information on getting kids to laugh. New edition is 252 pages, quality soft cover, with 100 illustrations. In stock now!

**Regular Price: \$25.00—All Fall Special: Just \$19.00 plus shipping**

## World’s Best Clown Gags by Clettus Musson

Here is a NEW REVISED printing of the book originally published by Jackie Flosso years ago ... and it’s packed with *150 clown sight gags!* Seriously check out this low-priced book! There are jokes, gags, stunts, things you can build, some you just DO, all done by clowns present and past ... and many that will be just your brand of humor! Some of these gags you can perform alone, others use an assistant or partner. Sixty-four packed full pages at less than 4 cents per gag!

**World’s Best Clown Gags BOOK — only \$5.00**



## The THANK YOU Books by David Ginn, myself

I have always sent out thank you notes to my clients after my shows. For the past five years I have developed the “Thank You Book,” which I can mail to clients for one stamp because it weighs less than one ounce. Each year I create and print a new book, like the ones Crystal is holding below.

For the FIRST and ONLY time, I am offering you the opportunity to see four of these books. I have kept about 50 copies of each, brand new, not used, and I will send you *four THANK YOU books* to give you



the idea of what you can do yourself and how to go about it. Principals and librarians often share these with others, so they are good promotion and good advertising. They are my way of going a step further than just a note or thank you postcard. And they cost no more to mail! So if you’re interested:

**Two requirements:** (1) You DO NOT have permission to copy my exact books, and (2) I seriously prefer that NO ONE use this idea in my home State of Georgia for obvious reasons. Enough said. One time only EVER!

**David’s THANK YOU BOOKS: \$10.00**

## Magic and Monsters for Kids I Love ...autographed on request!

Nineteen years ago on our Florida vacation, while Autumn napped or played at the beach, I wrote this 160 page hardback book of spooky and funny kidshow magic. Our favorite Disney ride was the Haunted Mansion, and now it's about to be a movie! I wrote this book because kids love monsters when they are presented as FUNNY ... and that's exactly what I did with Frankenstein, Dracula, the Wolfman and more in a school show one year. So here you have the results of over 500 live shows with routines from not only David, but Roy Porfido and Gene Gordon, spiders and snakes, 200 jokes/gags/monster riddles, my guillotine routine, spring snakes jumping out, the ghost rabbit, and much more. Over 50 photos and Ed Harris drawings. The book has now sold over 1850 copies, less than 150 are left, and I will NEVER reprint it. The author has spoken! —DG

Regular Price \$20.00 — All Fall Special Price (last time ever on sale!): Spooky \$13.00



## Color Changing Wreaths — Economy!

For 23 years I've been using some version of the color changing feather rings or wreaths, originated by Kickuchi in 1980. Kids love this trick! It's so visual! But the heavy paper jacket wears out on the original \$80 version and even the \$55 version. Finally someone WOKE up to the fact ...and here is a feather version with a real *cloth bag* that will last forever!

Show three white 12-inch feather rings. One by one you place them in the black cloth bag, push a colored scarf in the hole, then pull out the wreath. It comes out now red, yellow, or blue. Put all three back in the bag, push all 3 scarves into the hole, pull the entire thing out and - nothing happens. Discard the bag and the scarves, toss the three rings into the air, and they BLEND together into one *HUGE FEATHER WREATH* of all three colors!

You get the cloth bag, three white rings, three colored rings, 3 scarves, plus the giant pop-open WREATH, and instructions. Personally, I'll be using this wonderful visual magic trick my entire career, and that's no joke!

Econo Color Changing Wreaths — only \$25.00

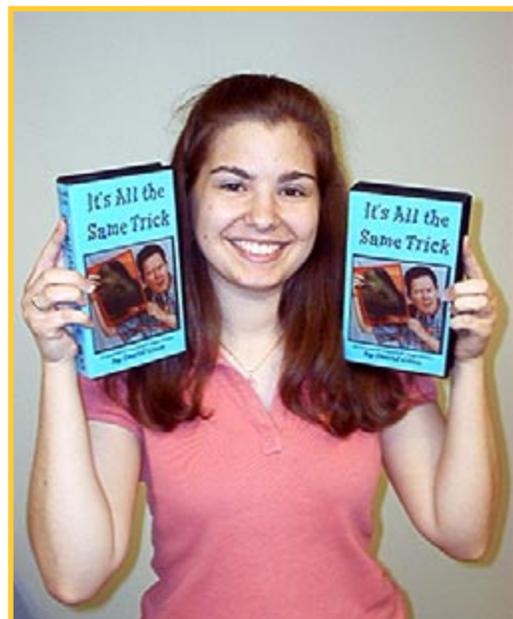
## It's All the Same Trick (newest DG video)

At the August 2002 Kidabra convention, I presented a very unusual do-it-yourself lecture, teaching a system of doing the same trick *five different ways* according to the purpose or theme of your show. I have used this system in shows about *reading, Alaska, dinosaurs, inventions, and cold/frozen things.*

Each version involves kids on stage (sometimes a teacher) and a *solid surprise ending.* Each is both *entertaining and educational.* Once you see how I do "the same trick" with different disguises —you'll adapt my method to YOU and create routines of your own.

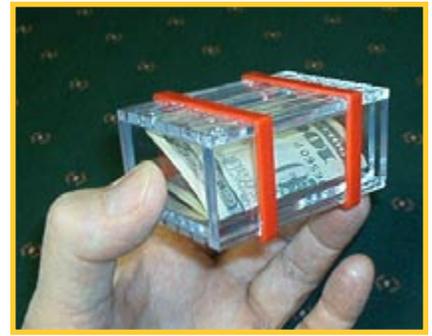
Trust me! This really works! I've personally proved it in well over 1300 live shows with these five routines. Video taped live at Kidabra so you wouldn't miss it!

Regular price \$25 — All Fall Special: just \$15.00



## Wonder-FOOL Box

They vanished, but now are back in stock — this wonderful little plastic box that NOBODY can open except YOU! That's right. Hand the clear see-thru plastic box to someone with a dollar bill inside. Ask him or her to open the box and take the bill out. He can't do it, and neither can she! THEN, right in front of them, you slide open the drawer in the box, take out the dollar, show it around, then return it to the box, close it and hand the box to someone else — who still CANNOT OPEN IT!



In my Alaska school show, however, I used this same gimmicked box to vanish a marked coin, which later appeared inside a nest of Russian dolls. Because I knew the secret of opening the box, I easily did so behind a girl's head and dumped the coin into my palm, just in the act of placing the box atop the girl's head for her to hold.

You can see a version of this routine in my *Notes on Napkins Lecture* (notes only \$5). Meanwhile, whether you employ the *WonderFOOL Box* as a puzzle, gag, or genuine magic utility prop, you'll have fun with it. And hey, folks, seriously-the price is right!

**WonderFOOL Box — unbelievably only \$5.00**



## Multicolored ROPE Fusion

Couldn't be anything worthwhile on this back page. Wrong! Here is cheapest, easiest, *most different rope trick* you'll ever find! It's weird, it's wonderful, and *patriotic* too! Listen:

Show three 20-inch pieces of rope, one red, one white, one blue. Count them, 1-2-3. Suddenly you give the ropes a pull and toss them into the air — where they KNOT themselves together in one large *rope ring* as you see in the photo!

Yes, it's that simple. It re-sets in less than ten seconds. You can patter about the colors red, white and blue ... or talk about three kinds of people ... end up saying we all have to PULL together *to make things work* as you visually do the magic.

And wait. The cheapo — cheapo price? **Only \$5.00**

## It's a Bird, it's a Plane, NO-It's Super Frog!

Name the Sammy Smith trick that I have used in over 100 shows at libraries and church kindergartens in the past two years? Could it be the colorful green and red trick Crystal is holding in the picture to the right? Okay, you guessed it — **SUPER FROG!**

Get a boy and a girl on stage. Show the cardboard picture of Super Frog. There he is in his red tights and cape. Put him into an envelope for the girl to hold. The boy holds an empty one. Tell the kids the frog will magically jump from one envelope to the other, then go back. They don't believe you! Wonder why? You didn't show it. When girl opens her envelope, the frog has hopped OUT of the picture! In the boy's envelope is only Super Frog's *red cape* (a 6-inch silk).

After you vanish the silk in your hand (thumbtip), you and the kids go looking for the frog ... and there he is, hanging on the boy's back! The entire routine appears in *Big Laughs for Little People*, but here are the actual ready-made props, just as I have used with so much success. Hey, YOU CAN TOO! Thanks, Mr. Smith! The kids really enjoy this one!



**Super Frog comes complete with cards, silk, envelope, instructions. Only \$20.00**

## Where I'll Be That I Know About-

Here is my lecture & convention schedule for the rest of this year and some of next. Come see me!

• Oct. 4 Mephisto Magic Day, Brussels, Belgium • Oct. 15 Pensacola, FL • Oct. 17-18 FCM Indianapolis, IN • Nov. 7-8 FCM Nashville, TN • January 15-17, 2004 Northeast Clown Institute, Plymouth MA • February 20-22 BLACKPOOL, England 52nd Annual Convention • March 5-6 Columbus, Ohio FCM • March 24-April 8 Germany Lecture Tour • April 15-17 Eastern Michigan FCM • Plus more SURPRISING appearances for 2004!

## 3 Publications You Shouldn't Be Without!

(1) *Magic New Zealand* is the number one "ezine" in the world for my money, and it's FREE. Each week editor Alan Watson sends this E-Mailed Newsletter to magicians and clowns all over the world. Alan continues to amaze me by offering the latest MAGIC NEWS before I even hear about things in my own backyard! I'm not kidding! To get on the FREE subscriber list, just email Alan at: [AW@Alan-Watson.com](mailto:AW@Alan-Watson.com) or check out the website [www.magicianz.com](http://www.magicianz.com). The format is simple (straight text), no clicking to go anywhere else, all you do is scroll down, read the contents first, then the various news articles, sometimes tricks, history, events. Sometimes Alan even sends out FLASH emails of important mid-week events in the magic community. I get NOTHING for this, other than good will, but if you do write Alan to join up ... just say David Ginn sent you.

(2) *Magicana Magazine* is a 50 year old magic publication from New Zealand. Edited and published now by Michael Woolf, this magazine features tricks, history, stories, personality pieces of magicians from New Zealand, Australia, Asia, and other parts of the world. Hey, there's even a new kidshow magic column in this magazine written by David Ginn! For more information, email: [michaelw@ihug.co.nz](mailto:michaelw@ihug.co.nz). Or send him a \$5.00 US bill for a sample copy. Here's the address: Magicana Magazine, Box 38046, Wellington Mail Centre, Wellington 6332, New Zealand. On the recent tour I spent some happy hours at Michael's house doing my lecture and checking out his book collection. I didn't finish, so I'll have to go back!

(3) *Funny Paper* is the magazine which took over where *Laugh-Makers* left off, thanks to editor Chris Van Krieken. Here you'll find articles just right for the family and children's entertainer, be you a clown, magician, vent, juggler, story-teller, or puppeteer. Due to a joint agreement, my new kidshow magic column also appears in this magazine, and that's working fine, due to email! Email: [chrsvk@sympatico.ca](mailto:chrsvk@sympatico.ca) OR check out the site: [www.funnypapermag.com](http://www.funnypapermag.com). Toll free phone: 1-866-235-5550.

I highly recommend all three of these!

## • • Last of the Really Good CLOTH-COVERED Spring SNAKES! • •

In the June newsletter I showed you a picture of my friend Crystal holding some of the *very last super colorful CLOTH COVERED Spring Snakes* in Ginnville. Last fall I bought found beautiful colorful cloth, many flowery and stripey prints, and two very nice ladies ended up sewing them into snake covers for over 100 *five foot SPRING SNAKES*. Now that we have moved — *with the snakes* — they are taking up too much room in the new basement. We must let them out, and here's your chance to find them a home!

Normally \$5 each ... I am now selling these snakes at \$4 each until gone ... *then I will MAKE NO MORE!* Seriously and honestly, you cannot buy springs and sew cloth covers yourself at this price! Four dollars each is a bargain (and we make nearly no profit at either price). Kids love the BRIGHT COLORS, and these *FIVE FOOT SPRING SNAKES* work great in magic or clown shows. So ACT NOW! Get your bargain! This time I really mean I will make and sew NO MORE! **\$4.00 each while they last!**

**Update:** That's what I said in June, and a lot of you believed me because we sold ALL of those snakes and still had orders for me. And I didn't want to let anyone down. So I engaged a neighbor to cover 150 more snakes with colorful cloth, snowflakes, spots, stripes, even Christmas fabric with Santa ... and I'm NOT KIDDING YOU, **this MUST BE the last go-around of sewing and cloth-covering these SPRING SNAKES!!!**

*Four dollars each is RIDICULOUS! And this time I really am making NO PROFIT because I'm paying more to the seamstress!* So believe me! I only made more to fill those orders when we ran out. This is **The End.**

Order all the **\$4.00 Cloth Covered SPRING SNAKES** you want NOW ... and when I run out this time—this fall I hope—I will refund money and MAKE NO MORE! Can I be any more clear about this matter?

## A Few Last Things

Not much room. Thanx for the orders, especially emailed! Thanx for friendship and prayers during Lynne's illness this summer. She is currently back on an even keel we think. As we've both learned this year, if you don't have your health, you don't have anything. We'll all doing well for now. Till Oct & Dec-make fun! DG

**SHIPPING & PAYMENT**

Absolutely No RUSH orders! We normally ship Monday and Wednesday according to my show schedule. Yes, I'm still doing about eight school shows per week, and I love it! We accept cash, checks, money orders, Visa, MC, Discover, Amex. All checks must be drawn in US dollars on USA banks.

In the USA add \$6 up to \$50; add \$7 for \$51-99; \$8 over \$100 etc. Outside USA, \$10 minimum ship charge for surface; 30% for airmail. *Please* make all checks payable to **DAVID GINN** (NOT to David Ginn Magic).

*Many thanks for every order from my family to yours! Email me to join the E-newsletter.*

—David Ginn myself



David Ginn comedy magic books, props, videos  
370 Bay Grove Road • Loganville GA 30052 USA  
(770) 466-8421 • FAX (770) 554-8209  
Email: ginnmagic@mindspring.com

**Please Help Us with Orders!**

TO BE HONEST WITH ALL OF YOU, with thousands of customers ordering and us wanting to do the best for each of you, it is getting more difficult to take orders by telephone. Many people have accents I cannot understand, others talk too fast or slur words, making it difficult to impossible to understand a name, address or product. UPS now charges us \$5 for an incorrect address ... even one number or word wrong!

THEREFORE, I am humbly asking you to *submit your orders IN WRITING in one of three ways-my favorite EMAIL, the FAX machine (24 hours), or good old nearly reliable REGULAR MAIL.* Yes, I still love to get your letters, whether check or credit card orders ... it's still FUN to get mail! It even helps if you email the order, then call in ONLY your credit card number if emailing it bothers you. Frankly, we've had NO TROUBLE with email or FAX credit card orders, but some still worry. Anyway, help us if you can!

MAIL TO: David Ginn • 370 Bay Grove Road • Loganville GA 30052 USA

IMPORTANT: Make checks to DAVID GINN, not David Ginn Magic!!!

Mail or FAX Order Form. FAX or mail only form below ... NOT the entire page. Thanx! — DG

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