

Greetings, Magic & Clown Friends!

By the time you get this June newsletter, we will have been in the new house nearly four months. Boxes are still here and there, but not everywhere! We finally have a new neighbor next door, and more folks moving into houses nearby. Everyone we've met seems—NICE! We like that!

Autumn herself has been on the church choir tour of Anchorage/Seward Alaska, now on to a Florida retreat, and she plans to spend most of July visiting friends in England.

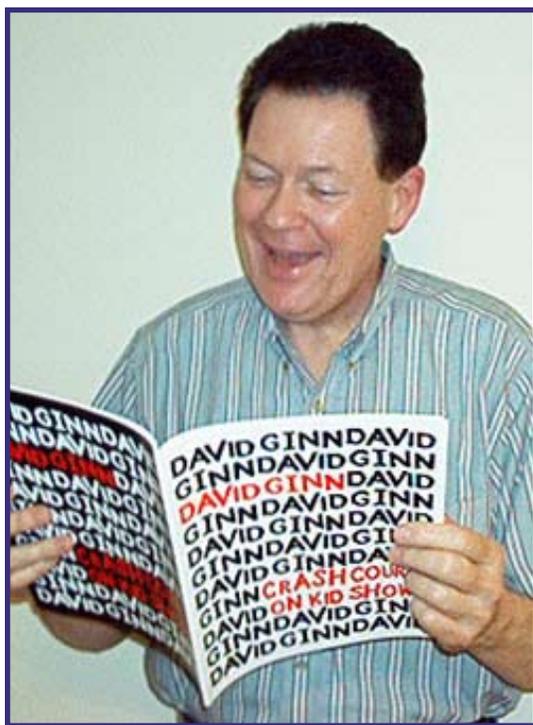
Lynne and I are still getting the house right, learning new backroads, and finding new places to eat! Hey, it's all some version of fun. And I am criss-crossing the state doing my summer library show of ocean, fish, and pirates. Still FUN!

**The New Book** — **CRASH COURSE ON KIDSHOWS** — came off the press ahead of schedule near the end of April, and we have already shipped hundreds of copies around the world. My ventriloquist friend Mark Merchant recently read the entire book in one night, cover to cover. He told me, "You know your stuff. The psychology of the performances alone are worth their weight in gold!"

*Crash Course on Kidshows* is perhaps the most important short book I've ever written. In 64 pages 8 1/2 X 11 inches, I talk about why I love kidshows, then explain my basic show format, which helps me and you create programs for children. In each category I give extensive lists of examples from my published and unpublished works, so you can see how I build my shows.

In part 2 of *Crash Course* I discuss "33 Things Children Enjoy" and how inserting these things in your shows can make YOU a more successful performer. I have NEVER talked about this to the extent I do in this book, including many routines and examples.

Part 3 of *Crash Course*: 13 David Ginn kidshow routines I have used in thousands of performances and that I am now showing in lectures around the world, with patter, explanation, tips and more:



Pom Pom Pole, Big Red Hand, Hocus Pocus Hare, Jumbo Card on Back, Turkey Sandwich/ Jr. Chicken, Future Fungus, Glow Loops, Pluto Planet, Big Black Hat, Mr. Gecko of Hawaii, McCombial Deck, Snake Can, and Test of Manhood. In all these I encourage you to have FUN yourself while you make FUN for children!

*Crash Course on Kidshows* is simply the most intense, serious, important writing I have ever done on the subject of children's magic. It was a labor of love because I love sharing this kind of magic with YOU. Trust me—this will be the best **\$15.00** book you've ever purchased!





For many years I had great fun with Supreme's LITTLE INDIAN trick. It even appears on one of my videos, but it is no longer available. Suddenly from Vernet (the thumbtip people) comes this well-made 2003 version-

**Wrong Way!**

Yes, that's what it's called! Show the large arrow sign that I am holding in the photo 13 X 13 inches, big, bold, easy to see from a distance. Tell a story about being lost. Each time you turn the sign around the arrows are pointing left. Suddenly they all point right, then up, down, left, right!



Finally you open the sign and have a child or yourself look through it from the back to reveal help in the form of a POLICEMAN! Yes, the child's face shows through the hole (great photo opportunity for mom) ...and the policeman art is full color in a BLUE uniform complete with hat. Frankly, it looks very American! You could even magically produce a box of Krispy Kreme Donuts from behind the policeman sign once it is opened.

Jump on this one...IT'S BRAND NEW...and you'll be the first one doing it where you live! Yes, truly, it packs flat and plays big! You could easily say that the RIGHT WAY to have fun is to buy this trick!

**Wrong Way — just \$35.00**



**Double Sleeve Bouquets**

If you are receiving this as an email, you can finally see the beauty of—not my friend Crystal—but the pair of CLOTH FEATHER FLOWER bouquets she is holding. When genuine feather sleeve bouquets now cost \$50–100 EACH, we here in Ginnville can offer you two of these 6-bloom sleeve bouquets, one red and one yellow, for just \$20.00. Yes, I said TWENTY! Open them up when they first arrive, shake them out, then put them in a vase for a few days. They will open up! Better yet, stand that vase in a closed bathroom while you take a shower and steam up the room—the flowers will bloom even more!

Will these fit easily into your sleeves? Yes! Inside the large Carnival Ribbons production? Yes! Into other body loads? Yes!

Get them while I got them! **Double Sleeve Bouquets \$20.00**

**Jr. Rubber Chicken**

One of the best magic or clown props I have ever used or sold is the small rubber chicken I call *Junior!* Why? Because it's small enough to roll up and hide in your hand! Yes, I can palm it! It fits great in production tricks, or even inside a *Turkey Sandwich* (\$8) as described in the new *Crash Course* book. Far more flexible than any rubber chicken ever on the magic or clown market. Believe me! I am only selling this because I am personally using it! Look out—my friend Laura is being attacked by *Jr Rubber Chickens!* Save the girl! Buy one immediately! Get it out of the Ginnville house and into your kid-show! You'll be happy because your audience will be laughing!

**Jr Rubber Chicken — only \$10.00**





## Reproduction RICE 6-Foot PICTURE SILKS

At long, long last they are here,  
and we have them IN STOCK

The new reproductions of the classic  
RICE 6-Ft PICTURE SILKS:

**Rabbit in Hat,  
Imperial Dragon, and  
Beautiful Butterfly.**

These have not been made in how long...  
25, 30, even 35 years?

And if you can find a genuine Rice 6-foot  
silk in good condition, you'll pay from \$300  
to \$500 for it, no joke!



Well, now for your surprise—the list price  
on these new ones...and they are EXACTLY  
like the Rice originals...**is just \$150.00 each.**

But until August 31 you can get any of these  
from Ginnville for just \$125 postpaid!  
Want two of them? Take two at \$225 ppd or  
all three for just \$295! Come on now, I love  
blue light specials! Hey, don't you?

Order now!

**Email Orders Are Fastest:  
DAVID GINN —  
ginnmagic@mindspring.com  
FAX too! 770-554-8209**

## • SUMMER SPONGE SALE •

I love doing tricks with sponges. They are lightweight, easily portable, and you can hide them in all sorts of places. I especially love the tricks with the sponges that turn inside-out from a ball into something else. Like—

### Big Red Hand

Yes, Jim Swoger came up with a great idea...Steve Goshman actually crafted it...and I (David Ginn) wrote the instructions for it and have the summer exclusive on the BIG RED HAND. It's a red sponge ball that turns inside-out to make (you guessed it) a big red SPONGE HAND! Yes, the kids can catch you **red handed** and you won't mind at all! My instructions include my basic routine plus jokes, gags, lines and other routines by a dozen magic friends. Believe me, every magician and clown needs a HAND...so here's one that packs small and plays big! **Just \$12.00**

### Star of the Show: Yellow or Pink!

Created originally for Christmas shows (Star of Bethlehem), this yellow sponge star can also appear in the birthday child's hands, making him or her the "star of the show." I even include a gospel routine with this in my *God's Message in My Magic* lecture book (\$5). Yellow sponge ball = Yellow Star. However, last year we had 100 pink stars made (pink ball to pink star), and I have only 25 of those left, never to be made again. **Each \$12.00**



### Big Bunny

This one is made in orange or red sponge, a two-inch ball which turns into a 9-inch tall bunny rabbit. Kids love this one and so do I. Specify orange or red. **Just \$12.00 each**

### Incredi-Cube

A red or orange sponge ball turns into a 6-inch sponge CUBE. I am using this one all summer in library shows, the same routine I present on the *Kidshow How-2* video. **\$12.00**

### Incredi-Ball

A red or orange sponge ball turns into a 6-inch sponge BALL. Works just like the miracle ball, only larger. **\$12.00**

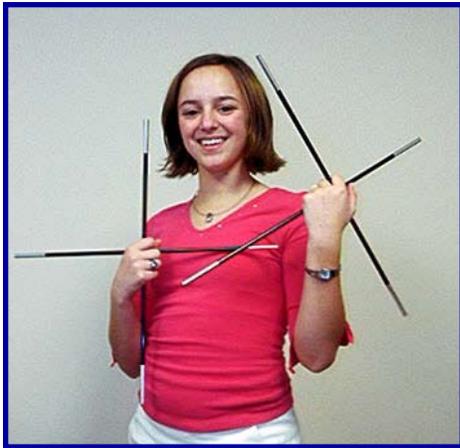
Actually, since all these tricks are made of SUPER SOFT SPONGE, when you wet them before the show, they will not only LOOK BIGGER onstage, but also WORK EASIER. I simply put mine in a sink, run water through it several times, then squeeze it out and towel dry it. The sponge stays damp, but does a better job in the show. This wetness lasts several hours, so it's good for a 10 am and a 1 pm show. I carry mine in an open plastic bag so it doesn't get other props wet and will actually dry out in the bag overnight.

**Summer Special** (until August 31): Purchase any ONE Incredi-CUBE and any other trick on this page at just \$19.00 total plus postage. Your choice!

Every once in a while some really good, CHEAP props come along in the magic market...and this page shows you some of them. They are lightweight, but very effective for a laugh or a quick bit of visual magic!

### Grey Hare

I've already been using this one in school shows with both kids and adults. So can you! Ask a boy how old he is? Ten. "You're only ten?" Reach behind his head and pull out the grey sponge you've hidden in your hand. "Aren't you a little YOUNG to have a GREY HARE in your head?" Hold the sponge grey hare for a moment to let the pun sink in. Yes, it's a groaner, but it does get a laugh (just one) and that's all you're after. Usually I pause a moment more and say, "A...GREY...HARE." Meaning hair. You can even use it with adults. Just pull it out of a man's hair and remark, "Frank, you need to color that grey hare of yours!" **Grey Hare — \$4.00**



### Pop Wands

There's my friend Hannah holding a bunch of them, after they have appeared—the new POP WANDS! These work exactly like appearing poles and wands, but rolled up they are only 2" wide by 1/4" in diameter. All you have to do is have one in your hand, remove the rubber band that holds it closed, then toss it into the air. It instantly expands to 18" long! Ask a kid if he has your magic wand. No? It's right there! BAM—a wand appears from nowhere! Hide one of these in an empty film canister. Open the top and pull the wand out, like Mary Poppins did her coat rack from a suitcase bag. It looks magical! And the price is CHEAP—just **\$2.00 each** or take **three Pop Wands for \$5.00**.

### Future Fungus

Yes, I'm still showing it in lectures and USING it myself—the Future Fungus trick! And the full kidshow routine is published in *Crash Course on Kidshows*. Believe me, kids love this! Show the red and yellow flower like my friend Crystal is holding, 3 red flowers on the bottom, 3 yellow on top. With a pass of your hand over the stem, the red/yellow flowers are now alternating red-yellow-red-yellow-red-yellow. Amazing visual magic! Before the trick is over, you change them back to normal. But it's HOW I milk it for laughs with the kids that MAKES the trick—so read the book! Then you'll for sure want your own! **Future Fungus — still just \$10.00**



### Gold Nuggets

Show a paper bag empty, then one after another produce FOUR large nuggets of GOLD! Yes, that's what I am holding in the picture, all four giant gold nuggets after their appearance. These are the exact ones Barry Mitchell uses in his King Midas routine. The nuggets are actually made of gold cardboard; they close down absolutely FLAT, but due to a clever rubberband spring, they pop up and open for a magical appearance. You can even produce them from a MAGAZINE like *Fortune* or *Money*. Every speaker/teacher/preacher has points he or she wants to emphasize in programs...so call these **Nuggets of Truth!** Four for just — **\$13.00**

## Komedy Kidshow Klinik Live! video set

If you missed the Sammy Smith, Steve Taylor, David Ginn touring eight hour workshop from 1995–98, here is your one chance to view the Klinik LIVE in your own home. Professionally video taped, edited and presented to you on three 2-hour tapes, including:

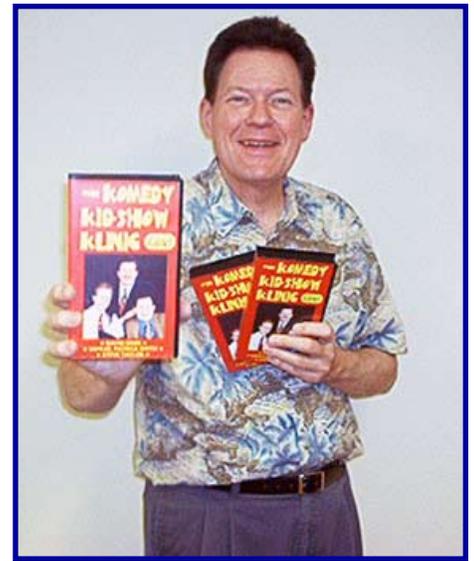
**Tape One** features: *David Ginn*: Pom Pom Pole, Pet Spot, Flower Wallet, MisMade Queen, Color Change Shoelaces, Silver Sceptre, Thumbtip Streamers, Pet Store Pranks, Big Red Card. *Sammy Smith*: Shrinking Glove, Poof Ball, Crayons to Silks, Crystal Tube, Miser's Dream, Egg Bag, Nest of Boxes, Radar Vision.

**Tape Two** presents *Steve Taylor*: Friendly Influence, Wilting Flower, Miracle Tube, AirHead Rudy, Coloring Book, Up in Smoke, Magic Drawing Board. *David Ginn*: Slush Powder, Drum Head Tube, Planet Prediction, Billy the Kid, No Mess Cake Bake.

**Tape Three** shows *Sammy Smith*: Cut & Restored Rope, Ghost Card, Spider Beside Her, SketchOMagic, Headband Blendo, Billiard Balls, Jasper the Ghost, Puff the Magic Rabbit, plus the 45 minute Q & A session featuring all 3 of us.

Having sold over 350 sets of these videos, we have just run another 50 sets and 15 are already gone! Join us for nearly six hours of learning KIDSHOW FUN! Regular price is \$95.00 postpaid.

**Summer Special:** — VHS American system only (PAL NOT AVAILABLE) — **\$75.00 total postpaid**



## Last of the Really Good CLOTH-COVERED Spring SNAKES!

Yes, there's my friend Crystal holding some of the very last super colorful CLOTH COVERED Spring Snakes in Ginnville. Last fall I bought found beautiful colorful cloth, many flowery and stripey prints, and two very nice ladies ended up sewing them into snake covers for over 100 five foot SPRING SNAKES. Now that we have moved—with the snakes—they are taking up too much room in the new basement (two huge boxes 2x2x4 feet). We must let them out, and here's your chance to FIND THEM A HOME!

Normally \$5 each...I am now selling these snakes at \$4 each until gone...then I will MAKE NO MORE! Seriously and honestly, you cannot buy springs and sew cloth covers yourself at this price! Four dollars each is a bargain (and we make nearly no profit at either price). Kids love the BRIGHT

COLORS, and these FIVE FOOT SPRING SNAKES work great in magic or clown shows. So ACT NOW! Get your bargain! This time I really mean I will make and sew NO MORE! **\$4.00 each while they last!**

**SHIPPING & PAYMENT:** No RUSH orders! We normally ship Monday & Wednesday according to my show schedule. We accept cash, checks, money orders, Visa, MC, Discover, Amex. All checks must be drawn in US dollars on USA banks. In the USA add \$6 up to \$50; add \$7 for \$51–99; \$8 over \$100 etc. Outside USA, \$10 minimum ship charge for surface; 30% for airmail. Make all checks to DAVID GINN (NOT to David Ginn Magic). Many thanks to everyone of you from my family! —David Ginn myself

David Ginn comedy magic books, props, videos  
370 Bay Grove Road • Loganville GA 30052 USA  
(770) 466-8421 • FAX (770) 554-8209  
Email: ginnmagic@mindspring.com

David Ginn

## Summer Sale Prices

I know that many of you did not get the April 2003 Truck Load SALE List, because some folks are still sending orders to the old address and using the old telephone number. Once again—we MOVED in February to the NEW HOUSE we had custom built in LOGANVILLE, GEORGIA, just 30 miles from downtown Atlanta! We really are down the road from the Strawberry Fields and next door to a Llama Farm! And we love it!

Anyway, here are some special prices till August 31, 2003 for all my mail order friends:

- **Rice 6 ft Repro Silks \$125 (two for \$225) (or all 3 for \$295)**
- **Cloth Covered Spring Snakes \$4 • Komedey Kidshow Clinic Live Video set \$75**
- **Crash Course on Kidshows \$10 • Wrong Way \$33**
- **Two Sponge Items on page 4 for \$19 • 3 Pop Wands \$5**

FURTHERMORE, until August 31, 2003, I will continue to offer the TRUCKLOAD SALES PRICES as follows, in order to be fair to all of you and to pay off some of our new house bills. Lynne still wants running water and indoor plumbing, you see. (Yes, it's a joke. We do have running water, but NOT in the basement!)

## Truckload Sale Prices:

- Laughter Legacy \$9 • Creative Kidtalk \$5 • Flip Pages HOT BOOK \$20 • Econo Color Changing Wreaths w/cloth jacket \$20 • Two Jeff McMullen Walkaround Clown Books \$8 • Dove Pan-Orama book \$4 (50 tricks w/dove pans) • Glitter Pom Pom Pole \$29 • 4 G Powders for \$10 • God's Message in My Magic book \$5 • Comedy Magic Textbook (244 pp hbk) \$9 • Safety Magic for Children 320 pp hbk book \$9 • Lights Cameras Magic (perform on TV textbook \$35) for just \$9 hbk • Magic Around the World (\$15 kidshow geography) \$5 • Colorful Magic (DG 1st bk) \$5 • Same Trick Video \$12 • Comedy Warmups book \$3 • Yellow Star of the Show only \$9 with no other offers • 202 Questions Book \$2

## Where I'll Be That I Know About-

Here is my lecture, workshop, convention schedule for the rest of this year and some of next. Come see me!

- June 21 Kennesaw Georgia • International F.C.M. Convention (3 lectures) July 14–18 Marion Indiana
- Down Under Lecture Tour: Aug. 2 Perth • Aug. 5 Adelaide • Aug. 7 Melbourne • Aug. 9 Brisbane
- Aug. 11 Sydney • Aug. 13 Auckland New Zealand • Aug. 15 Wellington NZ • Aug. 16 Christchurch NZ.
- Sept. 6 Halifax Nova Scotia, Canada • Oct. 15 Pensacola FL • Oct. 17–18 FCM Indianapolis, Indiana
- Nov. 7–8 FCM Nashville Tennessee • January 15–17, 2004 Northeast Clown Institute, Plymouth MA
- March 5–6 Columbus Ohio FCM. • And more appearances to be added for *Crash Course On Kidshows!*

Interesting note (to me at least): I have already booked my first NEW school show of the year Aug. 29, my last one before Christmas Dec. 19, and my last one of the school year just 15 miles from home May 21, 2004.

## Please Help Us with Orders!

TO BE HONEST WITH ALL OF YOU, with thousands of customers ordering and us wanting to do the best for each of you, it is getting more difficult to take orders by telephone. Many people have accents I cannot understand, others talk too fast or slur words, making it difficult to impossible to understand a name, address or product. UPS now charges us \$5 for an incorrect address...even one number or word wrong!

THEREFORE, I am humbly asking you to submit your orders IN WRITING in one of three ways—my favorite EMAIL, the FAX machine (24 hours), or good old nearly reliable REGULAR MAIL. Yes, I still love to get your letters, whether check or credit card orders...it's still FUN to get mail! It even helps if you email the order, then call in ONLY your credit card number if emailing it bothers you. Frankly, we've had NO TROUBLE with email or FAX credit card orders, but some still worry. Anyway, help us if you can!

## David Ginn's PICK TEN DEAL

IN A NUTSHELL, this special allows you a great price on ten items (a \$150–200 value) for a flat postpaid price of **just \$95.00 worldwide**. Special ends August 31, 2003. Just pick the appropriate number of items from each list:

**List One:** Hardback Books (pick two) Magic & Monsters, Laughter Legacy, Safety Magic For Children, Comedy Magic Textbook, Lights Cameras Magic, Enlightened Magicians.

**List Two:** David Ginn Videos (pick two) It's About Time w/book, Behind the Scenes, Magic They Love To See, Bag of Magic, Another Bag of Magic, Magic of Hawaii, Live Kidbiz 3: Costuming Kids for Laughs, Live Kidbiz 4: Storytelling with Magic, Magic in Black & White library show, Kidshow How-2, It's All the Same Trick.

**List Three:** Trade Paperbacks (pick one) Colorful Magic, Children Laugh Louder, Creative KidTalk, Only 3 Ways to Book Your Show, or Bill Ragsdale's Magic Around the World geography show book.

**List Four:** \$5 Paperback Books (pick one) Comedy Warm-ups for Childrens Shows, Bringing Home the Laughs, 202 Questions Hard to Answer, No Mess Cake Bake, Charlie's Invisible Message, Dewey's Clown Gags & Giggle, Dewey's Klown Komedy, Dewey's Wild Balloon Hats or Kidshow Lists of Lists.

**List Five:** Shoelace Tricks (pick one) Red, Yellow, Green, safety version; Red, White, Blue, patriotic; Black, White, Red, gospel; Purple, Orange, Eater (sharing story); Christmas Laces, holiday story; or Spotted Yellow Lace.

**List Six:** Great Magic Props (pick one) Fishing Pole Wand, Big sponge BUNNY, Star of the Show Yellow, Pink Star, or Big Red Hand.

**List Seven:** \$5-7 Audio Tapes (pick one) Blackstone Radio Magic; Only 3 Ways to Book Shows (Ginn); Lost & Found Magic Lecture (Ginn); Computer Baby, a performance trick; or Straight Talk about Entertaining Kids.

**List Eight:** Tricky Props (pick one) Glow Loops, the little Coke bottle trick, Giant Comb, Super Toothbrush, Giant Sunglasses, or Ten "My Kids" Wallet Photos.

SEND YOUR LIST titled **Pick Ten** with \$95, or include your Pick Ten along with your order.

MAIL TO: David Ginn • 370 Bay Grove Road • Loganville, GA 30052 USA

**IMPORTANT: Make checks to DAVID GINN, not David Ginn Magic!!!**

Print, then Mail or FAX Order Form. FAX or mail only form below...NOT the entire page. Thanx! — DG

DEAR GINN FAMILY: Please send me the following items listed below.

My check, cash, or money order on US bank is enclosed. Or charge to my credit card below:

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24-HR FAX (770) 554-8209

Shipping \_\_\_\_\_

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Total \_\_\_\_\_